



## ConnectionsIT Adds Paul Lindsey and Stephen Payne to its Professional Sales Staff

**Santa Rosa, California, August 31, 2009** – ConnectionsIT, one of the most respected IT and security system integrators, continues to expand its operating territory and its professional staff with the recent addition of Paul Lindsey and Stephen Payne.

ConnectionsIT has offices in California, Nevada and Oklahoma, and has successfully handled casino surveillance system upgrades and expansions, as well as totally new system designs and installs. Currently, casino video surveillance comprises some 60 percent of ConnectionsIT's business with the remaining coming from managed IT services. The company has 30 employees and has recently expanded its operating area to include the Great Lakes Region and the Western Region.

Paul Lindsey is responsible for managing ConnectionsIT's expanded Great Lakes Region consisting of Illinois, Michigan, Wisconsin, Indiana, Missouri, and Louisiana. He has been in the security systems integration industry for 20 years with his expertise in Intrusion, Fire, Access Control and CCTV systems. Paul has worked for some of the nation's largest system integration companies providing services on a national level with numerous large scale design/build projects to his credit. Paul makes in home in Peoria, Illinois with his wife and 3 kids. He has a Bachelor's Degree in Public Relations/Communications from Salisbury State University in Maryland. Paul can be reached at: [paul@connectionsit.com](mailto:paul@connectionsit.com) or 309-550-8199.

Steve Payne will handle the expanded Western Region for ConnectionsIT. While focusing primarily on increasing markets in California, Steve will also be reaching out to the central states such as Colorado and Utah. He brings with him 15 plus years of professional experience in law enforcement and security. He has had experience as an end user, manufacturer, manufacturer's representative, integrator, and professional trainer. Steve has been both Microsoft and Cisco certified, and is also a Pelco Endura certified IP video specialist. Steve also writes about the converging IT and security markets in a monthly column for Security Sales and Integration Magazine. He delivers a great deal of valued hands-on experience to the ConnectionsIT team. Steve can be reached at: [steve@connectionsit.com](mailto:steve@connectionsit.com) or 707-480-6603.

"Our business continues to grow, as does our need for talented professionals to service our customers," said Brody Carlson, President ConnectionsIT. "We are excited to have Paul and Steve join our team and help manage our many new market opportunities."

ConnectionsIT works with all types of security product and service companies to create the right solution that custom fits the needs of a particular casino environment. ConnectionsIT has a long and impressive history of working with Native American casinos such as the Comanche, Muscogee Creek, Choctaw, Paiute, and several Pomo Bands to incorporate the industry's best product providers into solutions that deliver results. The company also provides assistance with IT, network and other security system products, services and maintenance programs. For more information, please visit [www.connectionsit.com](http://www.connectionsit.com) or call 877-299-9991.

Contact:

Philip Bode

ICS

479-899-7856

[pwbode@hughes.net](mailto:pwbode@hughes.net)

